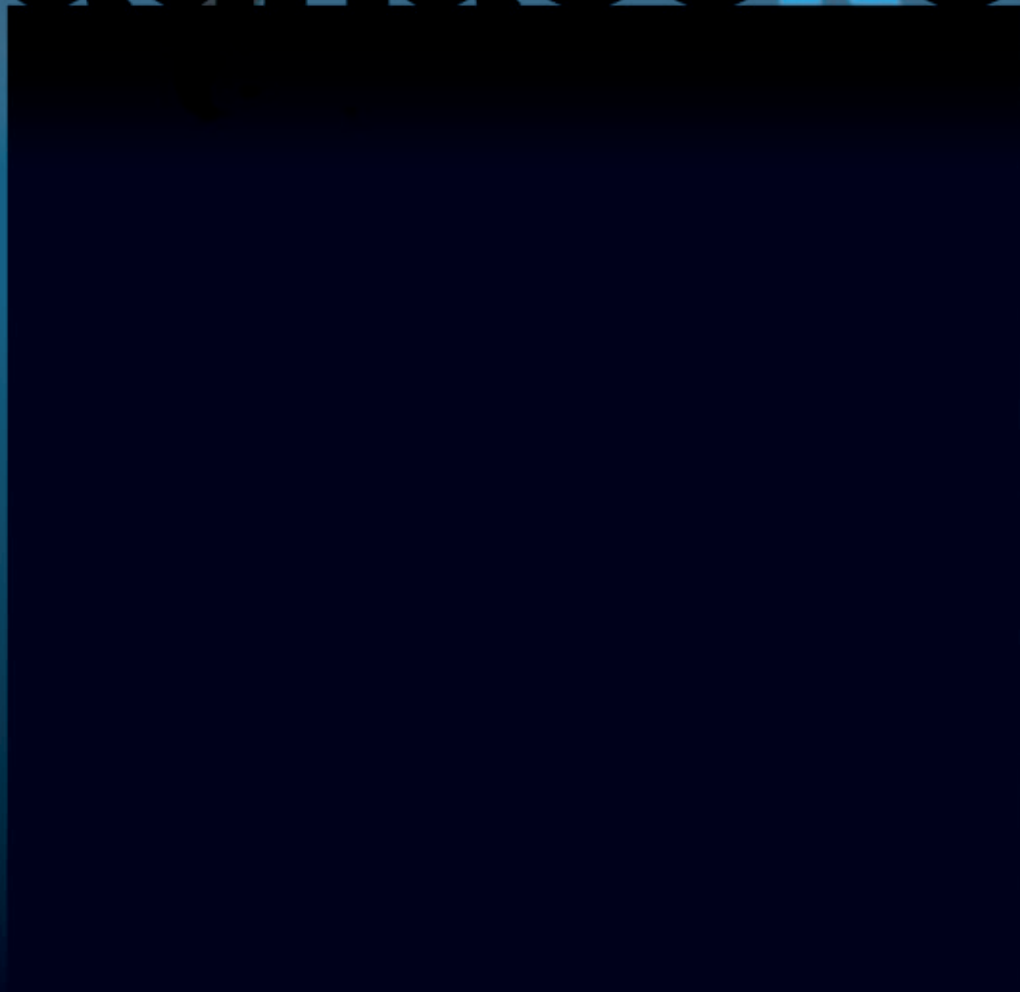


A faint, light blue world map is visible in the background of the top half of the page. The map shows the outlines of continents and oceans.

adriacoke





COMPANY STAGES

- 1997** Adriacoke Spa is born, a reference figure for the activities of importing, processing and distribution of foundry and metallurgical coke.
- 1998** Adriacoke Spa gradually widens its raw materials trading up to the Ceramic Industry (feldspar and clays), the Cement Industry (Clinker, slag and gypsum), the extractive industries (limestone) and the steel industry (special Anthracite).
- 2005** It's consolidation year. Steel joins the raw materials traded, with direct import and distribution to the service centers.
- 2006** Adriacoke Spa specializes its trading in natural raw materials for alternative energy utilization, such as solid and liquid biomasses, from vegoils to high energy efficiency materials PKS, wood pellets and chipwood.
- 2010** The company is now considered a real point of reference, both national and internationalwise.



OUR HISTORY

Founded in 1997 Adriacoke is now an international trader specialized in semi-for industry, steel processing and natural raw materials based renewable energy utilization. Reliable partner due to its expertise, capacity and efficiency, Adriacoke offers modular logistics solutions to ensure efficient management and ensured delivery of handled goods. The lean and flexible organizational structure allows a size and type diversified handling, focused on the needs for any of its customers, through a distributive philosophy capable of serving in a capillary manner any specific requirement.

Its head inside the Port of Ravenna, the national main port platform for bulk cargoes, is the company's added value leading to service optimization.

adriacoke

QUALITY

A small company with great values

Certainty of supply, quality assurance and management, reliability in commodities selection and processing, are making out of this company one of the reference traders in the international market, even in direct comparison with multinational companies. The certification system to which the company is subject implies an highest level attention degree to the raw materials acquisition.

Sourcing, supplying and quality of goods undergo a thorough inspection, and high level care to purchase conditions, environmental impact, processing and transportation systems complete the whole process managed by Adriacoke.

KNOW HOW

Our know-how

13 years of activity and Adriacoke is still the link between raw materials and customers. The company is today leader in the trading sector through established relationships with the commodities' countries of origin, the highly profitable logistics position and the ability to maintain stable economics despite market fluctuations. Adriacoke is the effective answer to any procurement request.

The synergic relationship with the Group Setramar allows the highest-performance logistics. Control of the entire supply chain, from importation transports to direct supply, from port terminal storage up to "door to door" delivery are the strengths of this trading company, pointing straight towards the future and the continuous development of the service for its customers.



adriano **coke**

SYSTEM SERVICE



13 years of customer oriented services

- > Greater expertise: Adriacoke is able to control and manage the entire supply chain, from logistics coordination to direct acquisition of raw materials, transport and storage in our docks, up to customer delivery.
- > Maximum flexibility: the whole structure is oriented to full customer satisfaction. Adriacoke is the right partner for your business.
- > High storage capacity: thanks to its warehouses adjacent to the quays, portyards and large heated tanks we can handle and stock any quantities and types of different raw materials.
- > Product Availability: established relationships with proven reliability international partners, enable the company to ensure the provision of materials, at first requests and in shortest time.
- > Stability and continuity: due to both the high storage capacity and the excellent relations with raw materials countries of origin, we offer the highest quality products and services at a competitive cost, despite market fluctuations.
- > New markets: the great flexibility and continuous research allow our commercial structure to navigate quickly towards to new opportunities offered by emerging markets.



OUR NUMBERS

1997 to 1999

2007 to 2009

VOLUMES **134.531** T

3.843.520 T

TURNOVER **€ 10** MILLION

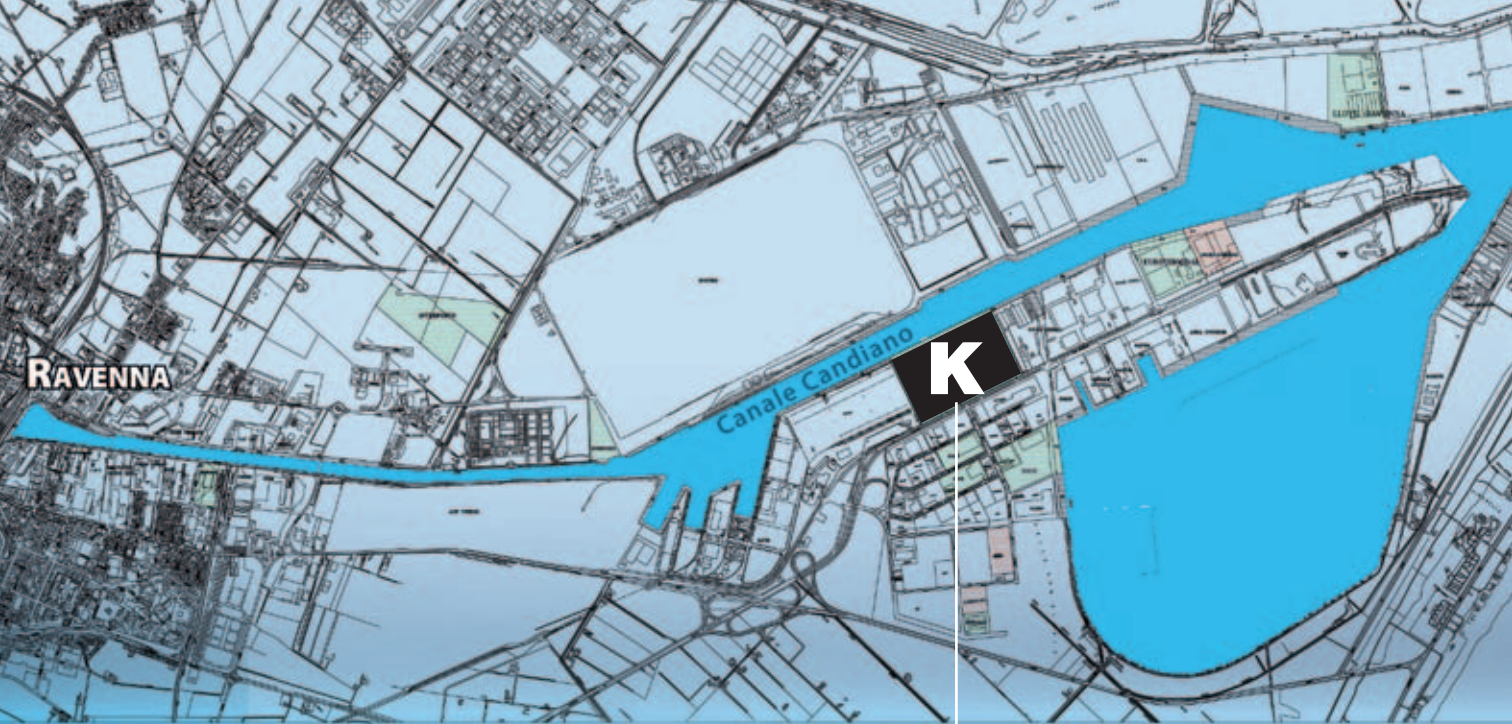
€ 296 MILLION

MARKETS **68%** ITALY
32% REST OF THE WORLD

IMPORT
5% ITALY
95% REST OF THE WORLD

DISTRIBUTIONS
80% ITALY
20% REST OF THE WORLD

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ADRIACOCKE SPA - Via Classicana 99, 48100 Ravenna
TEL 0544.436927 FAX 0544.436087 - trading@adriacoke.it